

# MD ANALYSIS

## CA 1 November Analysis

GAT Constitutional Area 1 Leader: JEROME THOMPSON

### July 2019 to November 2019 (5 months) Results

CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
New Clubs	27	57	40	19	16
Charter Members	1084	1877	1336	781	715
New Members	12436	12008	10436	10010	10246
Drops	16679	16303	17186	13220	13289
Net Growth	-1611	-797	-3855	-856	-854

### November (Only Results)

CA 1	Nov-16	Nov-17	Nov-18	Nov-19
New Clubs	14	10	2	4
Charter Members	375	295	74	117
New Members	2344	2154	2183	1956
Drops	2836	2685	2945	2485
Net Growth	105	-15	-469	-204

### Statement for 2nd Quarter Results(previous 3 years)

CA 1	2016-2017 2nd Qtr	2017-2018 2nd Qtr	2018-2019 2nd Qtr
New Clubs	34	26	9
Charter Members	947	734	391
New Members	6676	6228	5975
Drops	10145	10824	11441
Net Growth	-1863	-3214	-4354

### MD Wise Analysis

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
2	Texas	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	0	129
		New Members	0	0	0	0	1165
		Drops	0	0	0	0	1455
		Net Growth	0	0	0	0	-31
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	1
		New Members	0	0	0	0	127
		Drops	0	0	0	0	175
		Net Growth	0	0	0	0	13
8	Louisiana	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	1
		New Members	0	0	0	0	118
		Drops	0	0	0	0	146
		Net Growth	0	0	0	0	-20
16	New Jersey	New Clubs	0	0	0	0	0
		Charter Members	7	1	4	6	0
		New Members	152	173	159	126	0
		Drops	279	245	230	150	0
		Net Growth	-65	-54	-27	27	0
20	Bermuda New York	New Clubs	2	1	1	0	0
		Charter Members	67	32	31	35	0
		New Members	501	614	450	504	0
		Drops	676	700	665	610	0
		Net Growth	-28	18	-122	38	0
22	Delaware District Of Columbia Maryland	New Clubs	0	2	0	0	0
		Charter Members	4	86	0	0	0
		New Members	216	234	198	181	0
		Drops	322	284	347	232	0
		Net Growth	-61	63	-122	-23	0
23	Connecticut	New Clubs	0	1	3	0	0
		Charter Members	2	42	51	13	0
		New Members	159	151	116	115	0
		Drops	242	281	265	203	0
		Net Growth	-60	-68	-80	-70	0
33	Massachusetts	New Clubs	0	1	0	0	0
		Charter Members	8	26	4	2	0
		New Members	271	260	207	221	0
		Drops	425	335	370	309	0
		Net Growth	-125	-17	-127	-68	0
44	New Hampshire	New Clubs	1	0	0	0	0
		Charter Members	57	0	5	2	0
		New Members	88	105	75	46	0
		Drops	153	137	108	64	0
		Net Growth	-4	-20	-25	-8	0
42	Rhode Island	New Clubs	0	0	0	0	0
		Charter Members	3	1	0	1	0
		New Members	35	30	33	24	0
		Drops	44	32	39	29	0
		Net Growth	0	0	-4	-2	0

			2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
<b>45</b>	<b>New York Vermont</b>	<b>New Clubs</b>	0	0	0	0	0
		<b>Charter Members</b>	0	0	0	0	0
		<b>New Members</b>	24	40	24	39	0
		<b>Drops</b>	69	58	46	39	0
		<b>Net Growth</b>	-44	-13	-10	10	0
<b>41</b>	<b>Maine</b>	<b>New Clubs</b>	0	0	0	0	0
		<b>Charter Members</b>	4	0	0	2	0
		<b>New Members</b>	53	65	55	51	0
		<b>Drops</b>	68	76	74	66	0
		<b>Net Growth</b>	-5	-1	-16	-5	0
<b>Total</b>	<b>John Landrum</b>	<b>New Clubs</b>	3	5	4	0	2
		<b>Charter Members</b>	152	188	95	61	131
		<b>New Members</b>	1499	1672	1317	1307	1410
		<b>Drops</b>	2278	2148	2144	1702	1776
		<b>Net Growth</b>	-392	-92	-533	-101	-38

## November (Only) Results

MD	GMT Area	CA 1	Nov-16	Nov-17	Nov-18	Nov-19
2	Texas	New Clubs	0	0	0	1
		Charter Members	0	0	0	35
		New Members	0	0	0	189
		Drops	0	0	0	236
		Net Growth	0	0	0	8
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	38
		Drops	0	0	0	37
		Net Growth	0	0	0	2
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	10
		Drops	0	0	0	21
		Net Growth	0	0	0	-11
16	New Jersey	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	49	28	21	0
		Drops	27	42	22	0
		Net Growth	25	-13	2	0
20	Bermuda New York	New Clubs	0	1	0	0
		Charter Members	0	23	3	0
		New Members	158	86	107	0
		Drops	150	133	124	0
		Net Growth	11	-13	9	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	15	0	0	0
		New Members	48	47	47	0
		Drops	40	59	46	0
		Net Growth	25	-8	3	0
23	Connecticut	New Clubs	0	1	0	0
		Charter Members	6	22	0	0
		New Members	32	37	25	0
		Drops	42	58	42	0
		Net Growth	-1	7	-15	0
33	Massachusetts	New Clubs	1	0	0	0
		Charter Members	24	0	0	0
		New Members	63	52	62	0
		Drops	44	45	94	0
		Net Growth	48	12	-31	0
44	New Hampshire	New Clubs	0	0	0	0
		Charter Members	0	0	2	0
		New Members	30	26	16	0
		Drops	15	10	8	0
		Net Growth	18	16	11	0

			Nov-16	Nov-17	Nov-18	Nov-19
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	10	9	8	0
		Drops	6	2	9	0
		Net Growth	5	8	0	0
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	5	8	0
		Drops	14	2	6	0
		Net Growth	-4	4	3	0
41	Maine	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	11	23	12	0
		Drops	17	15	15	0
		Net Growth	-2	9	-2	0
Total	John Landrum	New Clubs	1	2	0	1
		Charter Members	45	45	5	35
		New Members	410	313	306	237
		Drops	355	366	366	294
		Net Growth	125	22	-20	-1

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>	<b>2018-2019 2nd Qtr</b>
<b>16</b>	<b>New Jersey</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	103	81	75
		<b>Drops</b>	168	172	183
		<b>Net Growth</b>	-48	-89	-97
<b>20</b>	<b>Bermuda New York</b>	<b>New Clubs</b>	1	1	0
		<b>Charter Members</b>	28	27	6
		<b>New Members</b>	389	300	300
		<b>Drops</b>	482	459	433
		<b>Net Growth</b>	-36	-111	-79
<b>22</b>	<b>Delaware District Of Columbia Maryland</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	16	0	0
		<b>New Members</b>	161	159	105
		<b>Drops</b>	161	212	174
		<b>Net Growth</b>	28	-39	-54
<b>23</b>	<b>Connecticut</b>	<b>New Clubs</b>	0	2	0
		<b>Charter Members</b>	11	22	1
		<b>New Members</b>	90	105	85
		<b>Drops</b>	135	161	215
		<b>Net Growth</b>	-30	-15	-126
<b>33</b>	<b>Massachusetts</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	25	0	0
		<b>New Members</b>	153	205	173
		<b>Drops</b>	195	197	286
		<b>Net Growth</b>	-1	20	-103
<b>44</b>	<b>New Hampshire</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	5	2
		<b>New Members</b>	63	64	44
		<b>Drops</b>	68	52	41
		<b>Net Growth</b>	-1	18	8
<b>42</b>	<b>Rhode Island</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	22	19	19
		<b>Drops</b>	19	15	20
		<b>Net Growth</b>	4	5	0
<b>45</b>	<b>New York Vermont</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	16	17	26
		<b>Drops</b>	49	25	23
		<b>Net Growth</b>	-31	-4	6
<b>41</b>	<b>Maine</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	39	56	41
		<b>Drops</b>	65	36	62
		<b>Net Growth</b>	-22	21	-15

		2016-2017 2nd Qtr	2017-2018 2nd Qtr	2018-2019 2nd Qtr
<b>Total</b>	<b>New Clubs</b>	2	3	0
	<b>Charter Members</b>	80	54	9
<b>John Landrum</b>	<b>New Members</b>	1036	1006	868
	<b>Drops</b>	1342	1329	1437
	<b>Net Growth</b>	-137	-194	-460

### MD Wise Analysis

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
4	California	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	38
		New Members	0	0	0	0	1037
		Drops	0	0	0	0	987
		Net Growth	0	0	0	0	214
13	Ohio	New Clubs	0	2	1	0	0
		Charter Members	3	56	34	3	0
		New Members	386	344	285	272	0
		Drops	611	614	566	462	0
		Net Growth	-177	-180	-193	-147	0
14	Pennsylvania	New Clubs	3	2	6	1	0
		Charter Members	111	50	192	21	0
		New Members	534	543	557	454	0
		Drops	876	784	901	631	0
		Net Growth	-159	-133	-76	-96	0
21	Arizona California	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	3
		New Members	0	0	0	0	148
		Drops	0	0	0	0	131
		Net Growth	0	0	0	0	40
24	Virginia	New Clubs	0	1	2	0	0
		Charter Members	4	21	126	9	0
		New Members	253	218	274	185	0
		Drops	337	378	370	301	0
		Net Growth	-46	-100	70	-81	0
29	West Virginia	New Clubs	0	0	0	1	0
		Charter Members	1	1	0	21	0
		New Members	178	108	94	107	0
		Drops	189	196	204	107	0
		Net Growth	1	-75	-91	41	0
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	1
		New Members	0	0	0	0	43
		Drops	0	0	0	0	47
		Net Growth	0	0	0	0	11
50	Hawaii	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	3
		New Members	0	0	0	0	54
		Drops	0	0	0	0	63
		Net Growth	0	0	0	0	7
46	California Nevada	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	55
		Drops	0	0	0	0	78
		Net Growth	0	0	0	0	-19
<b>Total</b>	<b>Dennis Grotrian</b>	<b>New Clubs</b>	3	5	9	2	0
		<b>Charter Members</b>	119	128	352	54	45
		<b>New Members</b>	1351	1213	1210	1018	1337
		<b>Drops</b>	2013	1972	2041	1501	1306
		<b>Net Growth</b>	-381	-488	-290	-283	253



## November (Only) Results

MD	GMT Area	CA 1	Nov-16	Nov-17	Nov-18	Nov-19
4	California	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	150
		Drops	0	0	0	108
		Net Growth	0	0	0	55
13	Ohio	New Clubs	0	1	0	0
		Charter Members	1	25	0	0
		New Members	78	75	45	0
		Drops	130	136	124	0
		Net Growth	-45	-24	-67	0
14	Pennsylvania	New Clubs	2	0	0	0
		Charter Members	46	16	2	0
		New Members	124	156	102	0
		Drops	182	179	136	0
		Net Growth	6	1	-20	0
21	Arizona California	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	22
		Drops	0	0	0	21
		Net Growth	0	0	0	6
24	Virginia	New Clubs	0	1	0	0
		Charter Members	0	21	0	0
		New Members	53	53	40	0
		Drops	55	58	48	0
		Net Growth	4	17	-7	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	25	23	21	0
		Drops	58	31	19	0
		Net Growth	-33	-4	5	0
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	14
		Drops	0	0	0	3
		Net Growth	0	0	0	11
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	3
		Drops	0	0	0	11
		Net Growth	0	0	0	-7
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	13
		Drops	0	0	0	31
		Net Growth	0	0	0	-18
Total  Dennis Grotrian		New Clubs	2	2	0	0
		Charter Members	47	62	2	0
		New Members	280	307	208	202
		Drops	425	404	327	174
		Net Growth	-68	-10	-89	47

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>	<b>2018-2019 2nd Qtr</b>
<b>13</b>	<b>Ohio</b>	<b>New Clubs</b>	1	1	0
		<b>Charter Members</b>	32	27	0
		<b>New Members</b>	224	180	198
		<b>Drops</b>	309	373	312
		<b>Net Growth</b>	-35	-135	-94
<b>14</b>	<b>Pennsylvania</b>	<b>New Clubs</b>	2	1	0
		<b>Charter Members</b>	47	77	5
		<b>New Members</b>	318	351	305
		<b>Drops</b>	514	536	706
		<b>Net Growth</b>	-116	-82	-363
<b>24</b>	<b>Virginia</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	1	21	0
		<b>New Members</b>	129	139	110
		<b>Drops</b>	218	198	195
		<b>Net Growth</b>	-67	-33	-79
<b>29</b>	<b>West Virginia</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	2	0	0
		<b>New Members</b>	70	64	55
		<b>Drops</b>	131	109	114
		<b>Net Growth</b>	-51	-38	-48
<b>Total</b>	<b>Dennis Grotrian</b>	<b>New Clubs</b>	3	3	0
		<b>Charter Members</b>	82	125	5
		<b>New Members</b>	741	734	668
		<b>Drops</b>	1172	1216	1327
		<b>Net Growth</b>	-269	-288	-584

### MD Wise Analysis

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
1	Illinois	New Clubs	1	1	1	0	0
		Charter Members	56	31	40	2	0
		New Members	523	418	392	455	0
		Drops	590	631	599	540	0
		Net Growth	54	-104	-121	-13	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	3
		New Members	0	0	0	0	229
		Drops	0	0	0	0	272
		Net Growth	0	0	0	0	-12
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	0	3
		Charter Members	0	0	0	0	71
		New Members	0	0	0	0	609
		Drops	0	0	0	0	820
		Net Growth	0	0	0	0	-69
11	Michigan	New Clubs	1	1	0	0	0
		Charter Members	39	23	49	7	0
		New Members	323	374	348	320	0
		Drops	511	438	547	444	0
		Net Growth	-112	5	-92	-76	0
25	Indiana	New Clubs	0	2	0	0	0
		Charter Members	9	61	3	1	0
		New Members	354	333	303	262	0
		Drops	482	452	487	357	0
		Net Growth	-54	-24	-134	-52	0
43	Kentucky	New Clubs	0	2	0	1	0
		Charter Members	5	47	3	21	0
		New Members	201	189	130	132	0
		Drops	301	325	311	242	0
		Net Growth	-73	-47	-153	-77	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	0	3	0	0
		New Members	61	42	27	44	0
		Drops	58	67	52	61	0
		Net Growth	7	-20	-17	-10	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	92
		Drops	0	0	0	0	177
		Net Growth	0	0	0	0	-70
Total	Patricia Vannett	New Clubs	2	6	1	1	3
		Charter Members	109	162	98	31	74
		New Members	1462	1356	1200	1213	930
		Drops	1942	1913	1996	1644	1269
		Net Growth	-178	-190	-517	-228	-151

## November (Only) Results

MD	GMT Area	CA 1	Nov-16	Nov-17	Nov-18	Nov-19
1	Illinois	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	74	64	87	0
		Drops	128	93	122	0
		Net Growth	-45	-23	-30	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	0	3
		New Members	0	0	0	52
		Drops	0	0	0	56
		Net Growth	0	0	0	7
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	1
		Charter Members	0	0	0	21
		New Members	0	0	0	129
		Drops	0	0	0	152
		Net Growth	0	0	0	9
11	Michigan	New Clubs	0	0	0	0
		Charter Members	1	45	0	0
		New Members	70	68	97	0
		Drops	99	56	116	0
		Net Growth	-20	67	-16	0
25	Indiana	New Clubs	1	0	0	0
		Charter Members	20	0	0	0
		New Members	50	70	44	0
		Drops	74	52	85	0
		Net Growth	-1	32	-37	0
43	Kentucky	New Clubs	1	0	0	0
		Charter Members	22	0	0	0
		New Members	16	21	19	0
		Drops	46	27	38	0
		Net Growth	-2	-2	-18	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	8	4	6	0
		Drops	9	9	24	0
		Net Growth	2	-4	-15	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	24
		Drops	0	0	0	30
		Net Growth	0	0	0	-1
Total  Patricia Vannett		New Clubs	2	0	0	1
		Charter Members	43	45	0	24
		New Members	218	227	253	205
		Drops	356	237	385	238
		Net Growth	-66	70	-116	15

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>	<b>2018-2019 2nd Qtr</b>
<b>1</b>	<b>Illinois</b>	<b>New Clubs</b>	1	1	0
		<b>Charter Members</b>	24	22	12
		<b>New Members</b>	242	233	279
		<b>Drops</b>	416	451	475
		<b>Net Growth</b>	-128	-173	-154
<b>11</b>	<b>Michigan</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	3	47	0
		<b>New Members</b>	251	236	250
		<b>Drops</b>	408	354	358
		<b>Net Growth</b>	-125	-43	-94
<b>25</b>	<b>Indiana</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	36	0	4
		<b>New Members</b>	174	165	125
		<b>Drops</b>	311	273	331
		<b>Net Growth</b>	-91	-84	-186
<b>43</b>	<b>Kentucky</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	25	1	0
		<b>New Members</b>	64	54	63
		<b>Drops</b>	161	136	187
		<b>Net Growth</b>	-56	-69	-118
<b>10</b>	<b>Michigan</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	20	18	20
		<b>Drops</b>	54	37	60
		<b>Net Growth</b>	-31	-18	-36
<b>Total</b>	<b>Patricia Vannett</b>	<b>New Clubs</b>	3	1	0
		<b>Charter Members</b>	88	70	16
		<b>New Members</b>	751	706	737
		<b>Drops</b>	1350	1251	1411
		<b>Net Growth</b>	-431	-387	-588

### MD Wise Analysis

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0	0
		Charter Members	0	1	0	0	0
		New Members	158	172	121	103	0
		Drops	219	192	289	183	0
		Net Growth	-53	-5	-134	-65	0
5M	Manitoba Minnesota Ontario	New Clubs	1	4	2	1	0
		Charter Members	40	101	47	34	0
		New Members	590	522	557	446	0
		Drops	808	664	673	647	0
		Net Growth	-134	31	-2	-108	0
9	Iowa	New Clubs	0	1	0	1	0
		Charter Members	1	23	2	36	0
		New Members	244	312	248	223	0
		Drops	347	374	340	292	0
		Net Growth	-77	-11	-58	3	0
14	Pennsylvania	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	49
		New Members	0	0	0	0	467
		Drops	0	0	0	0	583
		Net Growth	0	0	0	0	-1
24	Virginia	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	11
		New Members	0	0	0	0	198
		Drops	0	0	0	0	303
		Net Growth	0	0	0	0	-66
27	Wisconsin	New Clubs	0	0	2	0	0
		Charter Members	2	1	44	3	0
		New Members	650	610	542	489	0
		Drops	716	719	732	626	0
		Net Growth	10	-48	-77	-69	0
29	West Virginia	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	113
		Drops	0	0	0	0	187
		Net Growth	0	0	0	0	-61
Total	Cindy Gregg	New Clubs	1	5	4	2	1
		Charter Members	43	126	93	73	60
		New Members	1642	1616	1468	1261	778
		Drops	2090	1949	2034	1748	1073
		Net Growth	-254	-33	-271	-239	-128

## November (Only) Results

MD	GMT Area	CA 1	Nov-16	Nov-17	Nov-18	Nov-19
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	36	29	45	0
		Drops	33	51	51	0
		Net Growth	4	-11	1	0
5M	Manitoba Minnesota Ontario	New Clubs	1	0	0	0
		Charter Members	20	1	1	0
		New Members	118	128	96	0
		Drops	120	110	154	0
		Net Growth	26	40	-54	0
9	Iowa	New Clubs	0	0	1	0
		Charter Members	0	1	22	0
		New Members	62	44	43	0
		Drops	63	58	54	0
		Net Growth	4	-10	22	0
14	Pennsylvania	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	102
		Drops	0	0	0	120
		Net Growth	0	0	0	7
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	49
		Drops	0	0	0	79
		Net Growth	0	0	0	-29
27	Wisconsin	New Clubs	0	1	0	0
		Charter Members	0	21	0	0
		New Members	118	124	129	0
		Drops	127	140	126	0
		Net Growth	-3	13	8	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	13
		Drops	0	0	0	27
		Net Growth	0	0	0	-11
Total	Cindy Gregg	New Clubs	1	1	1	0
		Charter Members	20	23	23	0
		New Members	334	325	313	164
		Drops	343	359	385	226
		Net Growth	31	32	-23	-33

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>	<b>2018-2019 2nd Qtr</b>
<b>5</b>	<b>North Dakota Saskatchewan South Dakota</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	0	3
		<b>New Members</b>	114	85	89
		<b>Drops</b>	138	139	156
		<b>Net Growth</b>	-17	-36	-53
<b>5M</b>	<b>Manitoba Minnesota Ontario</b>	<b>New Clubs</b>	3	1	1
		<b>Charter Members</b>	66	29	35
		<b>New Members</b>	322	343	254
		<b>Drops</b>	402	430	499
		<b>Net Growth</b>	14	-18	-164
<b>9</b>	<b>Iowa</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	0	4	29
		<b>New Members</b>	142	126	132
		<b>Drops</b>	250	271	309
		<b>Net Growth</b>	-97	-127	-118
<b>27</b>	<b>Wisconsin</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	0	21	1
		<b>New Members</b>	356	335	326
		<b>Drops</b>	438	446	480
		<b>Net Growth</b>	-60	-65	-124
<b>Total</b>	<b>Cindy Gregg</b>	<b>New Clubs</b>	3	2	2
		<b>Charter Members</b>	67	54	68
		<b>New Members</b>	934	889	801
		<b>Drops</b>	1228	1286	1444
		<b>Net Growth</b>	-160	-246	-459



### MD Wise Analysis

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
1	Illinois	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	24
		New Members	0	0	0	0	420
		Drops	0	0	0	0	534
		Net Growth	0	0	0	0	-36
12	Tennessee	New Clubs	0	1	1	0	0
		Charter Members	6	34	50	3	0
		New Members	310	259	194	171	0
		Drops	351	348	347	320	0
		Net Growth	-16	-29	-81	-123	0
18	Georgia	New Clubs	0	0	1	0	0
		Charter Members	5	1	26	4	0
		New Members	232	187	105	158	0
		Drops	326	360	233	234	0
		Net Growth	-53	-155	-90	-55	0
27	Wisconsin	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	4
		New Members	0	0	0	0	561
		Drops	0	0	0	0	690
		Net Growth	0	0	0	0	-80
30	Mississippi	New Clubs	0	1	1	0	0
		Charter Members	3	36	28	7	0
		New Members	120	90	104	56	0
		Drops	136	123	152	88	0
		Net Growth	7	20	-12	-3	0
31	North Carolina	New Clubs	0	1	1	0	0
		Charter Members	3	44	26	2	0
		New Members	176	245	185	180	0
		Drops	348	314	341	199	0
		Net Growth	-146	21	-101	23	0
32	South Carolina	New Clubs	0	2	0	0	0
		Charter Members	6	62	0	0	0
		New Members	147	122	123	106	0
		Drops	203	186	175	165	0
		Net Growth	-29	23	-34	-49	0
34	Alabama	New Clubs	3	0	0	0	0
		Charter Members	80	9	1	0	0
		New Members	125	117	106	152	0
		Drops	136	203	185	106	0
		Net Growth	86	-63	-65	54	0
35	Aruba Bahamas Florida	New Clubs	1	2	2	1	0
		Charter Members	51	88	51	53	0
		New Members	298	265	215	231	0
		Drops	324	451	429	276	0
		Net Growth	95	-14	-111	100	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0	0
		Charter Members	0	0	2	0	0
		New Members	0	0	22	154	0
		Drops	0	0	260	191	0
		Net Growth	0	0	-227	-26	0

			2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
<b>60</b>	<b>Various</b>	<b>New Clubs</b>	0	0	0	1	0
		<b>Charter Members</b>	12	1	0	32	0
		<b>New Members</b>	83	87	49	67	0
		<b>Drops</b>	78	93	81	117	0
		<b>Net Growth</b>	39	0	-27	21	0
<b>10</b>	<b>Michigan</b>	<b>New Clubs</b>	0	0	0	0	0
		<b>Charter Members</b>	0	0	0	0	0
		<b>New Members</b>	0	0	0	0	55
		<b>Drops</b>	0	0	0	0	63
		<b>Net Growth</b>	0	0	0	0	-3
<b>Total</b>	<b>Connie Le Cleir-Meyer</b>	<b>New Clubs</b>	4	7	6	2	1
		<b>Charter Members</b>	166	275	184	101	28
		<b>New Members</b>	1491	1372	1103	1275	1036
		<b>Drops</b>	1902	2078	2203	1696	1287
		<b>Net Growth</b>	-17	-197	-748	-58	-119

### November (Only) Results

MD	GMT Area	CA 1	Nov-16	Nov-17	Nov-18	Nov-19
1	Illinois	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	84
		Drops	0	0	0	118
		Net Growth	0	0	0	-23
12	Tennessee	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	69	65	40	0
		Drops	91	85	70	0
		Net Growth	-17	-17	-28	0
18	Georgia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	43	19	22	0
		Drops	94	25	65	0
		Net Growth	-50	-4	-41	0
27	Wisconsin	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	118
		Drops	0	0	0	142
		Net Growth	0	0	0	-17
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	23	7	9	0
		Drops	13	12	28	0
		Net Growth	11	-2	-19	0
31	North Carolina	New Clubs	0	1	0	0
		Charter Members	0	23	0	0
		New Members	37	29	30	0
		Drops	36	75	42	0
		Net Growth	7	-17	-10	0
32	South Carolina	New Clubs	0	0	0	0
		Charter Members	7	0	0	0
		New Members	30	37	30	0
		Drops	40	32	29	0
		Net Growth	8	9	3	0
34	Alabama	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	13	16	43	0
		Drops	36	14	25	0
		Net Growth	-20	2	21	0
35	Aruba Bahamas Florida	New Clubs	0	1	0	0
		Charter Members	0	22	0	0
		New Members	51	54	59	0
		Drops	79	64	84	0
		Net Growth	-18	17	-1	0

			Nov-16	Nov-17	Nov-18	Nov-19
<b>51</b>	<b>Puerto Rico U S Virgin Islands</b>	<b>New Clubs</b>	0	0	0	0
		<b>Charter Members</b>	0	0	0	0
		<b>New Members</b>	0	0	53	0
		<b>Drops</b>	0	0	42	0
		<b>Net Growth</b>	0	0	11	0
<b>60</b>	<b>Various</b>	<b>New Clubs</b>	0	0	0	0
		<b>Charter Members</b>	0	0	0	0
		<b>New Members</b>	13	1	35	0
		<b>Drops</b>	7	12	20	0
		<b>Net Growth</b>	6	-10	16	0
<b>10</b>	<b>Michigan</b>	<b>New Clubs</b>	0	0	0	0
		<b>Charter Members</b>	0	0	0	0
		<b>New Members</b>	0	0	0	9
		<b>Drops</b>	0	0	0	20
		<b>Net Growth</b>	0	0	0	-10
<b>Total</b>	<b>Connie Le Cleir-Meyer</b>	<b>New Clubs</b>	0	2	0	0
		<b>Charter Members</b>	9	46	0	0
		<b>New Members</b>	279	228	321	211
		<b>Drops</b>	396	319	405	280
		<b>Net Growth</b>	-73	-22	-48	-50

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>	<b>2018-2019 2nd Qtr</b>
<b>12</b>	<b>Tennessee</b>	<b>New Clubs</b>	2	0	0
		<b>Charter Members</b>	50	2	0
		<b>New Members</b>	157	133	78
		<b>Drops</b>	248	239	160
		<b>Net Growth</b>	-29	-85	-73
<b>18</b>	<b>Georgia</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	1	3
		<b>New Members</b>	84	56	76
		<b>Drops</b>	176	144	187
		<b>Net Growth</b>	-88	-77	-100
<b>30</b>	<b>Mississippi</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	3	1	9
		<b>New Members</b>	55	41	29
		<b>Drops</b>	78	122	89
		<b>Net Growth</b>	-17	-60	-40
<b>31</b>	<b>North Carolina</b>	<b>New Clubs</b>	1	1	0
		<b>Charter Members</b>	27	23	2
		<b>New Members</b>	100	102	86
		<b>Drops</b>	175	304	233
		<b>Net Growth</b>	-32	-162	-134
<b>32</b>	<b>South Carolina</b>	<b>New Clubs</b>	1	0	2
		<b>Charter Members</b>	31	0	57
		<b>New Members</b>	79	80	67
		<b>Drops</b>	90	129	101
		<b>Net Growth</b>	36	-42	30
<b>34</b>	<b>Alabama</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	1	22	0
		<b>New Members</b>	56	55	74
		<b>Drops</b>	142	102	118
		<b>Net Growth</b>	-81	-20	-40
<b>35</b>	<b>Aruba Bahamas Florida</b>	<b>New Clubs</b>	0	3	0
		<b>Charter Members</b>	4	66	14
		<b>New Members</b>	141	147	150
		<b>Drops</b>	290	354	340
		<b>Net Growth</b>	-106	-99	-132
<b>51</b>	<b>Puerto Rico U S Virgin Islands</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	0	0	135
		<b>Drops</b>	0	1	164
		<b>Net Growth</b>	0	-1	-21
<b>60</b>	<b>Various</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	0	4
		<b>New Members</b>	66	37	55
		<b>Drops</b>	69	123	119
		<b>Net Growth</b>	0	-85	-38

		2016-2017 2nd Qtr	2017-2018 2nd Qtr	2018-2019 2nd Qtr
<b>Total</b>	<b>New Clubs</b>	4	5	2
	<b>Charter Members</b>	117	115	89
<b>Connie Le Cleir-Meyer</b>	<b>New Members</b>	738	651	750
	<b>Drops</b>	1268	1518	1511
	<b>Net Growth</b>	-317	-631	-548

### MD Wise Analysis

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
2	Texas	New Clubs	5	10	7	6	0
		Charter Members	186	280	203	206	0
		New Members	1390	1401	1193	1173	0
		Drops	1791	1829	1986	1355	0
		Net Growth	-87	-1	-449	161	0
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	1	1	8	0	0
		New Members	167	143	144	132	0
		Drops	214	229	235	162	0
		Net Growth	-30	-64	-62	-16	0
7	Arkansas	New Clubs	1	0	1	0	0
		Charter Members	26	0	25	1	0
		New Members	123	117	129	103	0
		Drops	227	194	203	146	0
		Net Growth	-60	-56	-25	-27	0
8	Louisiana	New Clubs	0	0	0	0	0
		Charter Members	9	2	2	20	0
		New Members	218	164	146	149	0
		Drops	225	213	193	168	0
		Net Growth	16	-31	-29	24	0
16	New Jersey	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	3
		New Members	0	0	0	0	122
		Drops	0	0	0	0	150
		Net Growth	0	0	0	0	4
20	Bermuda New York	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	0	70
		New Members	0	0	0	0	461
		Drops	0	0	0	0	614
		Net Growth	0	0	0	0	-18
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	16
		New Members	0	0	0	0	188
		Drops	0	0	0	0	298
		Net Growth	0	0	0	0	-67
26	Missouri	New Clubs	0	2	1	0	0
		Charter Members	3	49	27	10	0
		New Members	336	352	283	231	0
		Drops	412	389	459	359	0
		Net Growth	-40	54	-114	-83	0
Total	Mahesh Chitnis	New Clubs	6	12	9	6	2
		Charter Members	225	332	265	237	89
		New Members	2234	2177	1895	1788	771
		Drops	2869	2854	3076	2190	1062
		Net Growth	-201	-98	-679	59	-81

### November (Only) Results

MD	GMT Area	CA 1	Nov-16	Nov-17	Nov-18	Nov-19
2	Texas	New Clubs	2	3	0	0
		Charter Members	61	70	2	0
		New Members	249	221	239	0
		Drops	273	262	266	0
		Net Growth	56	42	2	0
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	29	44	20	0
		Drops	33	35	38	0
		Net Growth	-3	12	-17	0
7	Arkansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	23	11	14	0
		Drops	29	22	23	0
		Net Growth	-4	-11	-6	0
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	28	25	24	0
		Drops	33	24	39	0
		Net Growth	0	1	-15	0
16	New Jersey	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	0	16
		Drops	0	0	0	22
		Net Growth	0	0	0	-1
20	Bermuda New York	New Clubs	0	0	0	1
		Charter Members	0	0	0	29
		New Members	0	0	0	103
		Drops	0	0	0	99
		Net Growth	0	0	0	38
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	26
		Drops	0	0	0	76
		Net Growth	0	0	0	-44
26	Missouri	New Clubs	1	0	0	0
		Charter Members	27	0	0	0
		New Members	52	51	54	0
		Drops	65	86	93	0
		Net Growth	17	-27	-38	0
Total	Mahesh Chitnis	New Clubs	3	3	0	1
		Charter Members	90	70	2	30
		New Members	381	352	351	145
		Drops	433	429	459	197
		Net Growth	66	17	-74	-7



**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>	<b>2018-2019 2nd Qtr</b>
<b>2</b>	<b>Texas</b>	<b>New Clubs</b>	6	5	2
		<b>Charter Members</b>	154	132	89
		<b>New Members</b>	721	675	621
		<b>Drops</b>	1277	1182	1152
		<b>Net Growth</b>	-346	-331	-384
<b>3</b>	<b>Oklahoma</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	64	96	65
		<b>Drops</b>	109	127	126
		<b>Net Growth</b>	-40	-19	-55
<b>7</b>	<b>Arkansas</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	1	0
		<b>New Members</b>	70	57	52
		<b>Drops</b>	113	102	144
		<b>Net Growth</b>	-33	-40	-83
<b>8</b>	<b>Louisiana</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	2	0	3
		<b>New Members</b>	59	51	57
		<b>Drops</b>	129	128	106
		<b>Net Growth</b>	-57	-72	-43
<b>26</b>	<b>Missouri</b>	<b>New Clubs</b>	2	0	0
		<b>Charter Members</b>	47	4	0
		<b>New Members</b>	165	176	144
		<b>Drops</b>	209	327	374
		<b>Net Growth</b>	25	-130	-221
<b>Total</b>	<b>Mahesh Chitnis</b>	<b>New Clubs</b>	8	5	2
		<b>Charter Members</b>	203	137	92
		<b>New Members</b>	1079	1055	939
		<b>Drops</b>	1837	1866	1902
		<b>Net Growth</b>	-451	-592	-786

### MD Wise Analysis

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
6	Colorado	New Clubs	0	1	0	1	0
		Charter Members	0	21	0	35	0
		New Members	108	125	86	106	110
		Drops	187	155	149	141	139
		Net Growth	-65	4	-50	8	-8
17	Kansas	New Clubs	0	0	1	0	0
		Charter Members	1	1	22	1	0
		New Members	175	190	149	138	105
		Drops	239	248	248	202	158
		Net Growth	-44	-24	-59	-47	-37
21	Arizona California	New Clubs	0	0	0	0	0
		Charter Members	28	6	13	1	0
		New Members	256	199	138	158	0
		Drops	254	209	220	122	0
		Net Growth	73	50	-35	74	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	56	58	32	28	0
		Drops	52	53	48	36	0
		Net Growth	6	6	-14	-6	0
38	Nebraska	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	4	1
		New Members	116	85	75	84	48
		Drops	133	114	179	129	96
		Net Growth	-2	-22	-95	-35	-41
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	2	0	0
		New Members	49	59	38	30	0
		Drops	85	66	66	94	0
		Net Growth	-27	1	-19	-55	0
15	Wyoming	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	26	22	19	40	31
		Drops	50	48	35	29	35
		Net Growth	-17	-19	-13	12	-2
37	Montana	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	20
		New Members	0	0	0	0	58
		Drops	0	0	0	0	71
		Net Growth	0	0	0	0	16
Total	Chris Gentry	New Clubs	0	1	1	1	1
		Charter Members	29	28	37	41	21
		New Members	786	738	537	584	352
		Drops	1000	893	945	753	499
		Net Growth	-76	-4	-285	-49	-72

### November (Only) Results

MD	GMT Area	CA 1	Nov-16	Nov-17	Nov-18	Nov-19
6	Colorado	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	28	21	30	17
		Drops	30	33	32	35
		Net Growth	-2	-11	-2	-16
17	Kansas	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	45	28	33	24
		Drops	47	33	66	28
		Net Growth	8	-3	-30	-4
21	Arizona California	New Clubs	0	0	0	0
		Charter Members	1	1	0	0
		New Members	28	25	24	0
		Drops	32	39	34	0
		Net Growth	3	-10	-5	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	18	1	3	0
		Drops	11	8	1	0
		Net Growth	7	-7	2	0
38	Nebraska	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	18	16	12	6
		Drops	18	23	35	20
		Net Growth	1	-5	-22	-14
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	14	5	2	0
		Drops	11	4	8	0
		Net Growth	3	3	-5	0
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	4	3	17	9
		Drops	5	6	5	11
		Net Growth	1	0	12	-1
37	Montana	New Clubs	0	0	0	1
		Charter Members	0	0	0	20
		New Members	0	0	0	10
		Drops	0	0	0	20
		Net Growth	0	0	0	14
Total	Chris Gentry	New Clubs	0	0	0	1
		Charter Members	2	1	0	20
		New Members	155	99	121	66
		Drops	154	146	181	114
		Net Growth	21	-33	-50	-21

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>	<b>2018-2019 2nd Qtr</b>
<b>6</b>	<b>Colorado</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	66	37	64
		<b>Drops</b>	95	124	144
		<b>Net Growth</b>	-18	-85	-70
<b>17</b>	<b>Kansas</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	0	1
		<b>New Members</b>	121	77	103
		<b>Drops</b>	170	133	237
		<b>Net Growth</b>	-36	-50	-118
<b>21</b>	<b>Arizona California</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	4	2	0
		<b>New Members</b>	100	89	82
		<b>Drops</b>	132	144	141
		<b>Net Growth</b>	-8	-38	-38
<b>28</b>	<b>Utah</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	30	17	27
		<b>Drops</b>	45	50	27
		<b>Net Growth</b>	-15	-32	1
<b>38</b>	<b>Nebraska</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	40	38	44
		<b>Drops</b>	53	101	110
		<b>Net Growth</b>	-11	-61	-65
<b>40</b>	<b>Arizona New Mexico</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	0	22	0
		<b>New Members</b>	36	26	7
		<b>Drops</b>	30	47	63
		<b>Net Growth</b>	8	5	-53
<b>15</b>	<b>Wyoming</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	18	11	39
		<b>Drops</b>	65	28	32
		<b>Net Growth</b>	-45	-14	7
<b>Total</b>	<b>Chris Gentry</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	5	24	1
		<b>New Members</b>	411	295	366
		<b>Drops</b>	590	627	754
		<b>Net Growth</b>	-125	-275	-336

### MD Wise Analysis

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
4	California	New Clubs	6	12	6	4	0
		Charter Members	177	508	202	146	0
		New Members	1161	1162	997	916	0
		Drops	1319	1373	1556	1071	0
		Net Growth	159	465	-156	138	0
19	British Columbia Idaho Washington	New Clubs	0	0	0	1	0
		Charter Members	2	2	1	28	6
		New Members	235	203	251	184	214
		Drops	394	381	390	270	355
		Net Growth	-119	-134	-101	-3	-78
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	1
		New Members	0	0	0	0	38
		Drops	0	0	0	0	35
		Net Growth	0	0	0	0	5
36	California Oregon	New Clubs	1	1	0	0	0
		Charter Members	29	24	1	5	0
		New Members	157	126	138	124	118
		Drops	259	238	225	149	166
		Net Growth	-50	-62	-70	11	-10
39	Idaho Oregon	New Clubs	0	1	0	0	0
		Charter Members	1	23	1	0	2
		New Members	55	56	38	33	40
		Drops	93	63	84	71	54
		Net Growth	-28	19	-38	-36	-9
49	Alaska British Columbia Yukon Territory	New Clubs	1	0	0	0	0
		Charter Members	32	3	2	2	0
		New Members	109	119	117	109	0
		Drops	219	196	195	195	0
		Net Growth	-63	-43	-64	-74	0
50	Hawaii	New Clubs	0	0	0	0	0
		Charter Members	0	1	0	0	0
		New Members	115	84	49	74	0
		Drops	119	84	115	87	0
		Net Growth	4	12	-53	1	0
46	California Nevada	New Clubs	0	0	0	0	0
		Charter Members	0	28	5	2	0
		New Members	57	72	54	71	0
		Drops	94	83	118	79	0
		Net Growth	-16	29	-51	6	0
37	Montana	New Clubs	0	2	0	0	0
		Charter Members	0	49	0	0	0
		New Members	82	42	62	53	0
		Drops	88	78	64	64	0
		Net Growth	1	19	1	0	0
Total Allen Hedstrom		New Clubs	8	16	6	5	0
		Charter Members	241	638	212	183	9
		New Members	1971	1864	1706	1564	410
		Drops	2585	2496	2747	1986	610
		Net Growth	-112	305	-532	43	-92

## November (Only) Results

MD	GMT Area	CA 1	Nov-16	Nov-17	Nov-18	Nov-19
4	California	New Clubs	4	0	1	0
		Charter Members	90	3	41	0
		New Members	148	170	168	0
		Drops	182	244	237	0
		Net Growth	65	-50	-16	0
19	British Columbia Idaho Washington	New Clubs	0	0	0	0
		Charter Members	0	0	0	2
		New Members	31	56	30	43
		Drops	49	43	56	75
		Net Growth	-15	16	-19	-19
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	9
		Drops	0	0	0	4
		Net Growth	0	0	0	5
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	40	27	40	22
		Drops	30	44	51	21
		Net Growth	17	-17	-8	1
39	Idaho Oregon	New Clubs	1	0	0	0
		Charter Members	23	0	0	0
		New Members	17	8	0	3
		Drops	10	16	7	5
		Net Growth	31	-8	-6	-2
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	3	0	1	0
		New Members	22	16	18	0
		Drops	69	17	31	0
		Net Growth	-30	1	-9	0
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	8	22	0
		Drops	7	36	23	0
		Net Growth	-1	-28	4	0
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	14	6	22	0
		Drops	18	20	21	0
		Net Growth	-2	-13	2	0
37	Montana	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	10	12	10	0
		Drops	9	5	11	0
		Net Growth	4	8	3	0
Total	Allen Hedstrom	New Clubs	5	0	1	0
		Charter Members	119	3	42	2
		New Members	287	303	310	77
		Drops	374	425	437	105
		Net Growth	69	-91	-49	-15

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>	<b>2018-2019 2nd Qtr</b>
<b>4</b>	<b>California</b>	<b>New Clubs</b>	6	3	2
		<b>Charter Members</b>	181	86	86
		<b>New Members</b>	573	486	488
		<b>Drops</b>	675	1078	991
		<b>Net Growth</b>	120	-453	-364
<b>19</b>	<b>British Columbia Idaho Washington</b>	<b>New Clubs</b>	0	2	0
		<b>Charter Members</b>	2	47	2
		<b>New Members</b>	111	160	81
		<b>Drops</b>	189	172	213
		<b>Net Growth</b>	-62	46	-109
<b>36</b>	<b>California Oregon</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	5	1	1
		<b>New Members</b>	85	77	83
		<b>Drops</b>	165	108	148
		<b>Net Growth</b>	-64	-25	-51
<b>39</b>	<b>Idaho Oregon</b>	<b>New Clubs</b>	2	0	0
		<b>Charter Members</b>	43	0	0
		<b>New Members</b>	37	24	13
		<b>Drops</b>	33	35	52
		<b>Net Growth</b>	49	-9	-37
<b>49</b>	<b>Alaska British Columbia Yukon Territory</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	3	0	2
		<b>New Members</b>	85	56	67
		<b>Drops</b>	109	132	123
		<b>Net Growth</b>	-5	-74	-49
<b>50</b>	<b>Hawaii</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	21	1	0
		<b>New Members</b>	28	32	27
		<b>Drops</b>	106	83	42
		<b>Net Growth</b>	-53	-47	-12
<b>46</b>	<b>California Nevada</b>	<b>New Clubs</b>	0	1	1
		<b>Charter Members</b>	1	20	20
		<b>New Members</b>	38	18	50
		<b>Drops</b>	42	87	55
		<b>Net Growth</b>	0	-44	19
<b>37</b>	<b>Montana</b>	<b>New Clubs</b>	2	0	0
		<b>Charter Members</b>	49	0	0
		<b>New Members</b>	29	39	37
		<b>Drops</b>	39	36	31
		<b>Net Growth</b>	42	5	10
<b>Total</b>	<b>Allen Hedstrom</b>	<b>New Clubs</b>	11	6	3
		<b>Charter Members</b>	305	155	111
		<b>New Members</b>	986	892	846
		<b>Drops</b>	1358	1731	1655
		<b>Net Growth</b>	27	-601	-593

## MD Wise Analysis

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2019-2020</b>
<b>11</b>	<b>Michigan</b>	<b>New Clubs</b>	1
		<b>Charter Members</b>	27
		<b>New Members</b>	280
		<b>Drops</b>	373
		<b>Net Growth</b>	-21
<b>13</b>	<b>Ohio</b>	<b>New Clubs</b>	1
		<b>Charter Members</b>	32
		<b>New Members</b>	261
		<b>Drops</b>	426
		<b>Net Growth</b>	-103
<b>25</b>	<b>Indiana</b>	<b>New Clubs</b>	0
		<b>Charter Members</b>	0
		<b>New Members</b>	283
		<b>Drops</b>	298
		<b>Net Growth</b>	22
<b>Total</b>	<b>Micheal Gibbs</b>	<b>New Clubs</b>	2
		<b>Charter Members</b>	59
		<b>New Members</b>	824
		<b>Drops</b>	1097
		<b>Net Growth</b>	-102



## MD Wise Analysis

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2019-2020</b>
<b>7</b>	<b>Arkansas</b>	<b>New Clubs</b>	0
		<b>Charter Members</b>	32
		<b>New Members</b>	121
		<b>Drops</b>	158
		<b>Net Growth</b>	7
<b>9</b>	<b>Iowa</b>	<b>New Clubs</b>	0
		<b>Charter Members</b>	2
		<b>New Members</b>	220
		<b>Drops</b>	312
		<b>Net Growth</b>	-71
<b>26</b>	<b>Missouri</b>	<b>New Clubs</b>	0
		<b>Charter Members</b>	0
		<b>New Members</b>	240
		<b>Drops</b>	332
		<b>Net Growth</b>	-66
<b>Total</b>	<b>Gregory Gilliam</b>	<b>New Clubs</b>	0
		<b>Charter Members</b>	34
		<b>New Members</b>	581
		<b>Drops</b>	802
		<b>Net Growth</b>	-130

## MD Wise Analysis

MD	GMT Area	CA 1	2019-2020
23	Connecticut	New Clubs Charter Members New Members Drops Net Growth	1 24 128 187 -25
33	Massachusetts	New Clubs Charter Members New Members Drops Net Growth	1 23 203 223 25
44	New Hampshire	New Clubs Charter Members New Members Drops Net Growth	0 1 68 105 -25
42	Rhode Island	New Clubs Charter Members New Members Drops Net Growth	0 1 37 17 25
45	New York Vermont	New Clubs Charter Members New Members Drops Net Growth	0 2 37 48 1
41	Maine	New Clubs Charter Members New Members Drops Net Growth	1 24 54 82 3
<b>Total</b>		New Clubs Charter Members New Members Drops Net Growth	3 75 527 662 4
Edward (Ed) Farrington			

## MD Wise Analysis

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2019-2020</b>
<b>51</b>	<b>Puerto Rico U S Virgin Islands</b>	<b>New Clubs Charter Members New Members Drops Net Growth</b>	<b>1 33 95 196 -63</b>
<b>60</b>	<b>Various</b>	<b>New Clubs Charter Members New Members Drops Net Growth</b>	<b>0 0 76 85 1</b>
<b>Total</b>	<b>Miriam Vázquez</b>	<b>New Clubs Charter Members New Members Drops Net Growth</b>	<b>1 33 171 281 -62</b>

### MD Wise Analysis

MD	GMT Area	CA 1	2019-2020
18	Georgia	New Clubs	0
		Charter Members	0
		New Members	164
		Drops	155
		Net Growth	18
31	North Carolina	New Clubs	0
		Charter Members	25
		New Members	165
		Drops	239
		Net Growth	-14
32	South Carolina	New Clubs	0
		Charter Members	1
		New Members	87
		Drops	160
		Net Growth	-60
35	Aruba Bahamas Florida	New Clubs	0
		Charter Members	16
		New Members	242
		Drops	378
		Net Growth	2
Total	Carlton Lloyd	New Clubs	0
		Charter Members	42
		New Members	658
		Drops	932
		Net Growth	-54

## MD Wise Analysis

MD	GMT Area	CA 1	2019-2020
12	Tennessee	New Clubs Charter Members New Members Drops Net Growth	0 7 161 246 -40
30	Mississippi	New Clubs Charter Members New Members Drops Net Growth	0 0 79 87 5
34	Alabama	New Clubs Charter Members New Members Drops Net Growth	0 8 114 145 -12
43	Kentucky	New Clubs Charter Members New Members Drops Net Growth	0 0 107 155 -35
<b>Total</b>	<b>Thomas Matney</b>	<b>New Clubs Charter Members New Members Drops Net Growth</b>	<b>0 15 461 633 -82</b>

